



Endeavour News

Issue 18, September 2011



LAUNCH OF OUR NEW PREMISES IN QUEENSLAND, IN BERRINBA, CITY OF LOGAN.



In the month of July, Endeavour proudly conducted the official launch of its brand new Queensland Premises. The honors were performed by Councilor Pam Parker, Mayor of the City of Logan, where our operations are located. Cr Parker brought along a team from her Council, including three councilors, her Business Development Executive, her Business Development Manager and representatives of the local media. All showed a huge interest and made us feel very welcome in Logan. Below are just a few of the many photos taken on the night. Alongside the local council representation, we were very proud to have such guests as Brad Smith and John White from Allianz Global Assistance, Matthew Herbert from Pride Mobility, Brisbane and surrounding Occupational Therapists, Endeavour National Sales Manager Matt Smyth as well as other Key Partners and Suppliers. The evening was a great success with everyone enjoying the Occasion and festivities.



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Four generations of the Irons family at the launch-
From Left to Right;
Jeff & Julie Irons,
Alan Irons (Jeff's father),
Cr Pam Parker, Cooper
Irons with proud father
Scott.



Cr Pam Parker made the effort to visit us at our Melbourne based Hallam premises prior to the Queensland launch for a look at our manufacturing, warehouse, administration, and distribution operations. She made a huge impression on us all on both occasions. She was very impressed with our company and commented how excited she was that a company of Endeavour's stature was now in the City of Logan, Queensland.

More Photos on Page 2.

Rehabilitation Appliance Program (RAP)

The new national supply arrangements for Mobility and Functional Support (MFS) products and services under RAP has been up and running for approximately five (5) months now and, although it was an uncertain start for Suppliers and Prescribers alike, everything seems to be settling down now with orders flowing nicely.

Did you know that it is now approved by Allianz Global Assistance that your RAP forms can sent directly to us at Endeavour? This can be done by email or fax – details below. Fill out the Direct Order Form as per usual and nominate Allianz as the national supplier. Endeavour will supply. The Endeavour MFS Specific phone number is for any enquiries about the RAP program or orders.

Email mfsorders@endeavourindustries.com.au
 Fax (03) 9708 6680
 Phone (03) 9709 4600

Kim Hagan and Toni Mayer look after all MFS orders and are two of the most pleasant and helpful of young ladies we have on staff. They are always more than happy to deal with any queries you might have.

Our MFS Team



KIM HAGEN...

Kimmie as she is affectionately known is our Office Supervisor at our MFS Offices in National Drive, Hallam. An absolute pleasure to work with. Give her a ring and have a chat!!!



TONI MAYER...

What can I say – one of the “originals” of Endeavour, highly experienced and one of the most obliging people you are ever likely to come across.



Some external photos of our premises at 3 Prospect Place, Berrinba. Qld. 4117.

This was a brand new building when we took over and, located in a new developed part of Berrinba near Logan, it is very accessible being very close to major freeways such as the Pacific & Logan Motorway. In some ways it is similar to our Hallam set up with showroom downstairs, offices upstairs and a significant warehouse with off street parking areas.

Endeavour DVA MFS Workshops

We are planning a series of “MFS Workshops” in an attempt to assist prescribers with the program. Initially there will be four(4) sessions with morning/afternoon tea provided.

One of the reasons for these is to get feedback so that we can make every effort to improve the services we provide.

Bookings are now open. If you are interested please contact Kim or Toni who will be only too happy to give you additional information and answer any questions.

Email mfsorders@endeavourindustries.com.au
 Fax (03) 9708 6680
 Phone (03) 9709 4600

Session Times...

- Wednesday 5th October. 9:00 to 10:00am.
Guest Supplier Smith and Nephew
- Thursday 13th October. 4:00 to 5:00pm
Guest Supplier Venosan
- Tuesday 18th October. 9:00 to 10:00am
Guest Supplier Pride
- Wednesday 26th October. 4:00 to 5:00pm
Guests Jenny (Pride) & David Hohepa (EI)

Depending upon the response, it is our aim to continue these sessions after October on a regular basis.

Endeavour Footy Tipping Results.

AFL



Kerryn Jorgensen, Djerriwarrh H.S.
Ted Graafmans, Endeavour Tradie
Kerri Graafmans, Ted's Better Half
Sharon Howell, Vicwide Health Network

NRL



1ST Place
2nd Place
3rd Place
Wooden Spoon

Daniel Nigro (EI)
Scott Irons/Aristotle Gonzales (EI)
David Hohepa/Chris Turner (EI)
Tanya (EI)

Congratulations to the Winners (and Loser's) who participated in the Endeavour Industries AFL & NRL Footy Tipping Competitions for the season 2011. A great time was had by all who participated, especially Matt Smyth who enjoyed paying out on a few side bets he had!!!! Cheers!

New Lift Chairs From.....

Endeavour are now proud to have in stock and offer some of the new model lift chairs from Pride Mobility. Two of the new lift chairs featured below are the LC-440 Power Assist Chair and the LL-805 Lift Recline Chair. Both available for trial and demonstration through our Sales Team.

Pride[®]

Mobility Products Australia Pty. Ltd.



The Power Stand Assist Chair.. (LC-440)

A comfortable, stylish and durable chair that assists standing and transfers.

With its timber frame, comfortable fabric cushions and choice of three (3) micro suede fabric colors, Cocoa, Fern and Sandal, it will make a stylish addition to any décor.

Specifications...	Back Width	535mm (21")
	Seat to Floor	490mm (19")
	Seat Depth	460mm (18")
	Seat Width	545mm (21.5")
	Top of back to Seat	690mm (27")
	Weight Capacity	136kg (300lbs)

The Wall Hugger Lift/Recline Chair.. (LL-805)

A 2 position lift chair when space is an issue. The chair can be placed just 100mm (4") from a wall without impeding operation.

Available in Cocoa, Fern or Sandal fabric, the LL-805 has a 2 year limited warranty and a sewn split back style.

Specifications...	Back Width	775mm (30.5")
	Seat to Floor	480mm (19")
	Seat Depth	510mm (20")
	Seat Width	510mm (20")
	Top of Back to Seat	685mm (27")
	Weight Capacity	136kg (300lbs)



Did You Know...

That HipSaver hip protectors, a registered TGA product, are available under MFS through Endeavour, via Allianz. Coming in a variety of sizes and versions, this excellent product has been tested extensively and proven to be more effective than the hard shell brands.

In the event of a fall, the Hipsaver airPad absorbs impact and minutely inflates the pouch, acting as a cushion to shunt force away from the vulnerable hip bone area to the soft tissue of the buttocks, reducing trauma and bruising.

To order, simply detail what is required on your RAP form and submit to Allianz Global Assistance, through Endeavour Industries if you like.





Logan Disability Awareness & Opportunity Expo, 2011

Organized by the Logan Disability Coalition, this Expo was held in early September and all awards and plaques were sponsored by Endeavour in association with Allianz Assistance. The Coalition is a group of 95 members from disability service providers within the Logan Community.

Among the 65 stalls, endeavor was the only one displaying home health and rehab equipment. Organized by our Product Expert, Jim Mulheron, the day was a huge success, to the extent that Mr John Wong from the Coalition asked that we again participate in next year's event as our support was greatly needed and appreciated.

Jim was interviewed on radio and I can say that, having heard the interview, he did a marvelous job. During the day he was approached by a disabled young man and his carer about a power wheelchair and he knew exactly what he wanted. He left the Expo and headed directly to our showroom in nearby Berrinba.

All in all the day proved a terrific for us and resulted in may calls and visits to the showroom. Our thanks to the Organizers and all who participated.

Pacific Kingston Chair.

This versatile chair is becoming very popular and for good reason. With its height adjustable armrests, it can be pushed under a table very easily and again, due to the adjustable armrests, it is perfect for transfers. Standard with four (4) locking castors, a strong frame and push bar, adjustable height and a weight capacity of 135kg, it is available in a range of both vinyl and fabric colors.



A Message from our Managing Director, Scott Irons

One very important message for this edition of the Newsletter is that all therapists are more than welcome to forward all of your DVA RAP Order Forms that do not require prior approval direct to us here at Endeavour. We can arrange processing quickly through Allianz Global Assistance and answer all requests needed. The national supplier box must be ticked Allianz Global Assistance! Specific email, phone and fax numbers are set up for your convenience!

- Fax (03) 9708 6680
- Email mfsorders@endeavourindustries.com.au
- Phone (03) 9709 4600

Jeff's Tip... NRL Grand Final Winners.... BRONCOS.

OT Australia Conference.

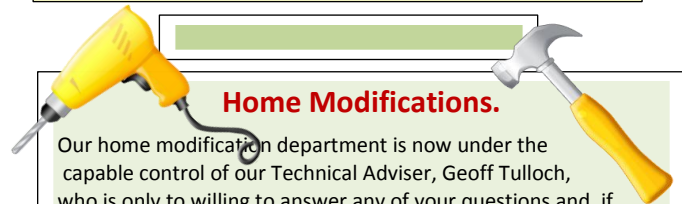
Endeavour attended the Conference on the Gold Coast at the end of June this year and it was quite an impressive affair. There were a high number of delegates from all around Australia and it was our first Conference venture into Queensland since our Berrinba premises opening. This presented us with a perfect opportunity to promote our range of product and services.

Our representatives were kept very busy over the three (3) days of the event, as well as socializing with delegates at the welcome drinks, hosted by our good friends at Allianz Global Assistance, and at the conference dinner held on South Stradbroke Island.

Thank you to everyone who attended the Conference and dropped by our stand over the course of the conference.

Where you will see us next...

ASHPO	19-21 st October, Ballarat
promoting better Living	28-29 th October, Brisbane
ATSA Daily Living Expo	May 2012, Melbourne.



Home Modifications.

Our home modification department is now under the capable control of our Technical Adviser, Geoff Tulloch, who is only too willing to answer any of your questions and, if required, give advice on various matters. He is very experienced and capable.

Remember that we don't just do home mods for DVA but also for SWEP, private clients and anyone else who wishes to utilize our service.

Newsletter Feedback - Contact Information

If you have an article, comment or photo you would like us to consider for a future newsletter, or you wish to provide us with your valuable feedback please contact Jeff Irons, jeff@endeavour-ind.com.au or call (03) 9703 2900. We would love to hear from you.

Also, if you are not already a subscriber to "Endeavour News", advise us through the contact details above and we will add you to our electronic mailing list.

Until next time we wish you well with your "endeavours".

